

RR-AG-18 Please provide the following information regarding the Company's supplemental response to Record Request RR-DTE-8:

- (1) a complete and detailed description of the methodology used to determine the survey questions and the survey population;
- (2) copies of the curriculum vitae of those who determined the survey questions and the survey population;
- (3) a definition of the term "informal" as it is used by the witness in the supplemental response;
- (4) a definition of the term "survey" as it is used by the witness in the supplemental response;
- (5) the names, titles and employers of all individuals ("Individuals") contacted either directly or indirectly in connection with the survey;
- (6) the date(s) and time(s) during which any contact and/or communication occurred with the above-referenced Individuals and employer(s) in connection with RR-DTE-8 and the response thereto;
- (7) the names, titles, employers, curriculum vitae, and salaries of the gas distribution system supervisors referred to by the Individuals contacted in connection with the survey;
- (8) the size in terms of annual revenues, annual sendout, and miles of main for each of the gas distribution companies associated with the gas distribution system supervisors referred to by the Individuals contacted in connection with the survey;
- (9) copies of all materials, including correspondence, notes, e-mails, and telephone conversations as memorialized through audio recordings or written notes, relating to the above-referenced Individuals contacted regarding the survey;

- (10) a list of all those Individuals the surveyors attempted to, but failed to contact regarding the survey; and
- (11) the costs and the person-hours incurred by the Company associated with this survey.

Response: Blackstone objects to this record request as untimely, overly broad and excessive. Without waiving its objections the Company provides the following answer.

Lee Smith contacted a New England gas distribution company and inquired about the salary range for a person comparable to the gas distribution system supervisory position of the Company. She was provided with the information indicated in the response to RR-DTE-8.

Counsel for Blackstone contacted an executive of a small Massachusetts gas distribution company and was provided with the information as to the midpoint range for a position of manager of gas systems which is comparable to the Blackstone position.

In addition, counsel attempted to contact three other Massachusetts gas distribution companies but has received no response.